

**Logistics—Warehousing—Inventory—Procurement—Surplus—Catalogue—Bill of Materials**

## Differentiators

- Impeccable **safety record**, evidenced by:
  - 0 Total Recordable Incident Rate (TRIR) for the past 24 months
  - .74 Experience Modifier Rating (EMR)
  - More than 700,000 Total Man-Hours Worked Since Last Recordable Incident
  - More than 2.32 million hours since our last time-loss incident
- Management System that is compliant with **ISO Standards 14001:2015, 45001:2018 and 9001:2015**
- Average employee seniority of **8+ years**
- **1.8M+** line items of material processed
- **\$300M+** average annual inventory value managed
- **100,000+** individual SKUs managed at any given time
- **2.9M+** inbound/outbound shipments processed
- **2.3M+** in-field job site deliveries
- **\$5.8B** of inventory procured
- **282k SqFt** of warehouse space managed, including **9** outdoor yards
- **69,000 SqFt** reduction in warehouse footprint, for a **32%** reduction in one optimization project
- **\$200M** inventory reduction for a 50% reduction in one inventory optimization project
- **\$606M+** commercial client cost savings through inventory reduction, cost avoidance and efficiency
- **290K+** equipment management transactions
- **32K+** equipment test/repair transactions
- **\$26.6M+** surplus auction/sales recovery
- **2.3M+** auto parts store transactions



## Core Competencies

**Vehicle Fleet Management & Preventative Maintenance**

**Vehicle Fleet Parts Inventory Management**

**Bill of Materials Management**

**Catalog & Master Data Management**

**Procurement Support Services**

**Order Tracking & Expediting Services**

**Warehouse and Inventory Management & Optimization**

**Material Staging Services**

**Material Surplus, Disposition & Exchange Services**



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ASCI Federal Services LLC | SB | WOSB (pending)  
 UEI: GQXLWN3MXP5 | CAGE: 8ZNA7  
 CORE NAICS: 541614 (primary)  
 493110, 493190, 561110, 561210

## Past Performance



- Provide warehouse and inventory management services in North Dakota, Texas and Ohio shale oil & gas fields
- \$1.5M average annual cost reduction
- \$34M inventory value processed and managed annually
- \$3.6M average annual contract value (5-year average)
- *Contract Dates:* 06/2015 – Present (Equinor) and 08/2021 – Present (GME)



- Provide contingent labor services in Alaska to support oil field development, including long-term support for procurement, accounting and ERP system implementation and maintenance
- \$300K average annual cost reduction through efficiencies
- \$310K average annual contract value (5-year average)
- *Contract Dates:* 01/2019 - Present

### BP North America

- Provide master data and catalog services to support BP's global operations
- Over 1 million active records cleansed and maintained
- Three major enterprise level system conversions completed
- \$470K average annual contract value
- *Contract Dates:* 01/2020 - Present



### BP Alaska (Supply Chain)

- Provided end-to-end procurement, warehouse, inventory management and surplus disposal services for their oil field operations on the North Slope of Alaska
- 50% inventory reduction for more than \$150M in savings (2019-2020)
- 69,000 SqFt footprint reduction (32%) through warehouse optimization (2017-2019)
- \$14M average annual contract value (5-year average) and \$29M annual value at peak
- *Contract Dates:* 04/1999 - 06/2020

### BP Alaska (Bill of Materials)

- Provided Bill of Materials support and a custom-built software tool
- 65% of all 20+ year-old safety critical equipment had completed and current Bill of Materials, accomplished through physical walk-downs and tagging
- \$450K average annual contract value (5-year average) and \$2.5M annual value at peak
- *Contract Dates:* 6/2010 - 06/2020.



- Provided procurement, warehouse and inventory management services for their oil field operations on the North Slope of Alaska
- Directly assisted with acquisition transition of all financial inventory from BP to Hilcorp
- \$5.2M total contract value (Hilcorp Northern Assets); \$4.6M total contract value (Hilcorp Alaska)
- *Contract Dates:* 09/2014 - 04/2018 (Hilcorp Northern Assets); 07/2020 - 02/2021 (Hilcorp Alaska)